



# PROPOSAL TO ALLEVIATE EXTREME POVERTY IN SOUTH EASTERN AFRICAN COUNTRIES

ONE PLAUSIBLE ALTERNATIVE







## OUR GOAL

IN AN INITIAL STAGE, TO  
REACH OUT 10 MILLION  
SMALL SCALE FARMERS WITH  
MINIMAL AGRICULTURAL  
PRODUCTION, AND MOSTLY  
IN NEED OF FOOD SUBSIDIES  
FOR SURVIVAL



## OUR TOOLS

TECHNOLOGICAL  
PACKAGE BASED IN  
IMPROVED FORAGE  
SEEDS COMBINED WITH  
TECHNICAL ASSISTANCE,  
FOR YEAR ROUND  
SUSTAINABILITY





# ANTECEDENT

*We believe that by introducing a clear formula that can become the pivotal aspect for economic activities, growth over time will emerge.*

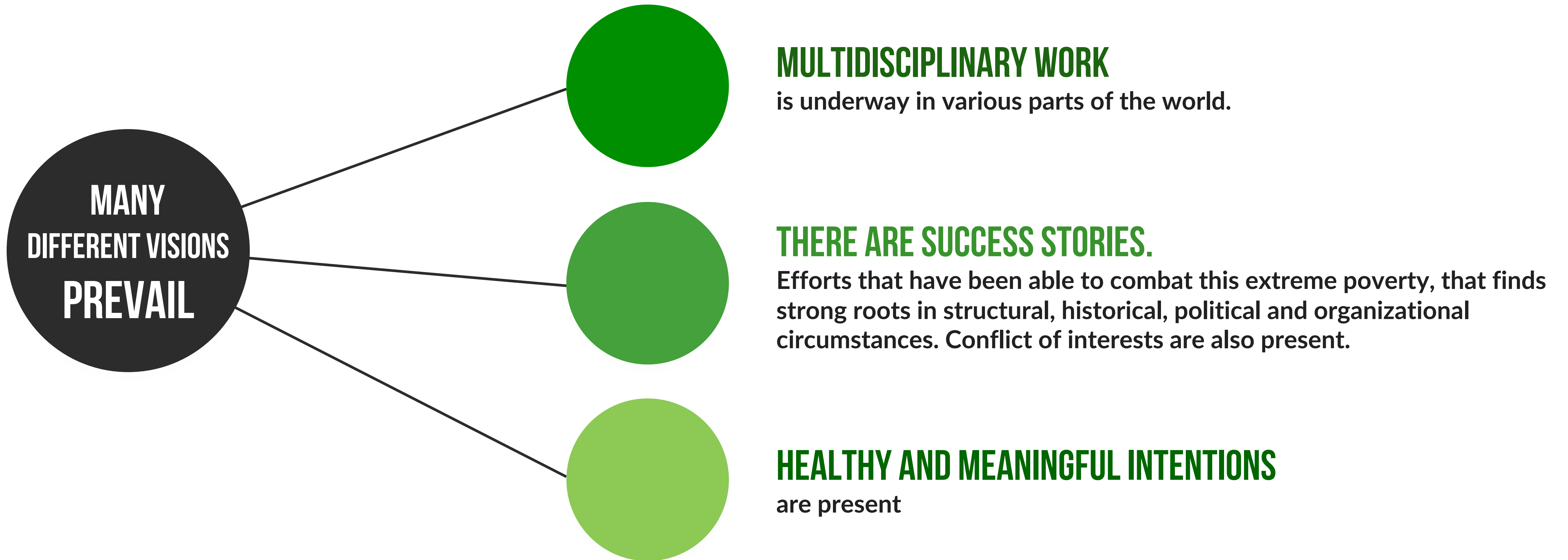


So many institutions, public and private, NGO's, philanthropic foundations, have taken as primary objective the hard task of *eradicating poverty*.



# ANTECEDENT

*We believe that by introducing a clear formula that can become the pivotal aspect for economic activities, growth over time will emerge.*





# ANTECEDENT

Education, job creation, health, economic growth, opportunities, appropriate policies, interdisciplinary cooperation, are the basis of actions aimed to incorporate large sectors of the world's population, particularly in third world countries, into improved living conditions to ameliorate their dramatic deficiencies.

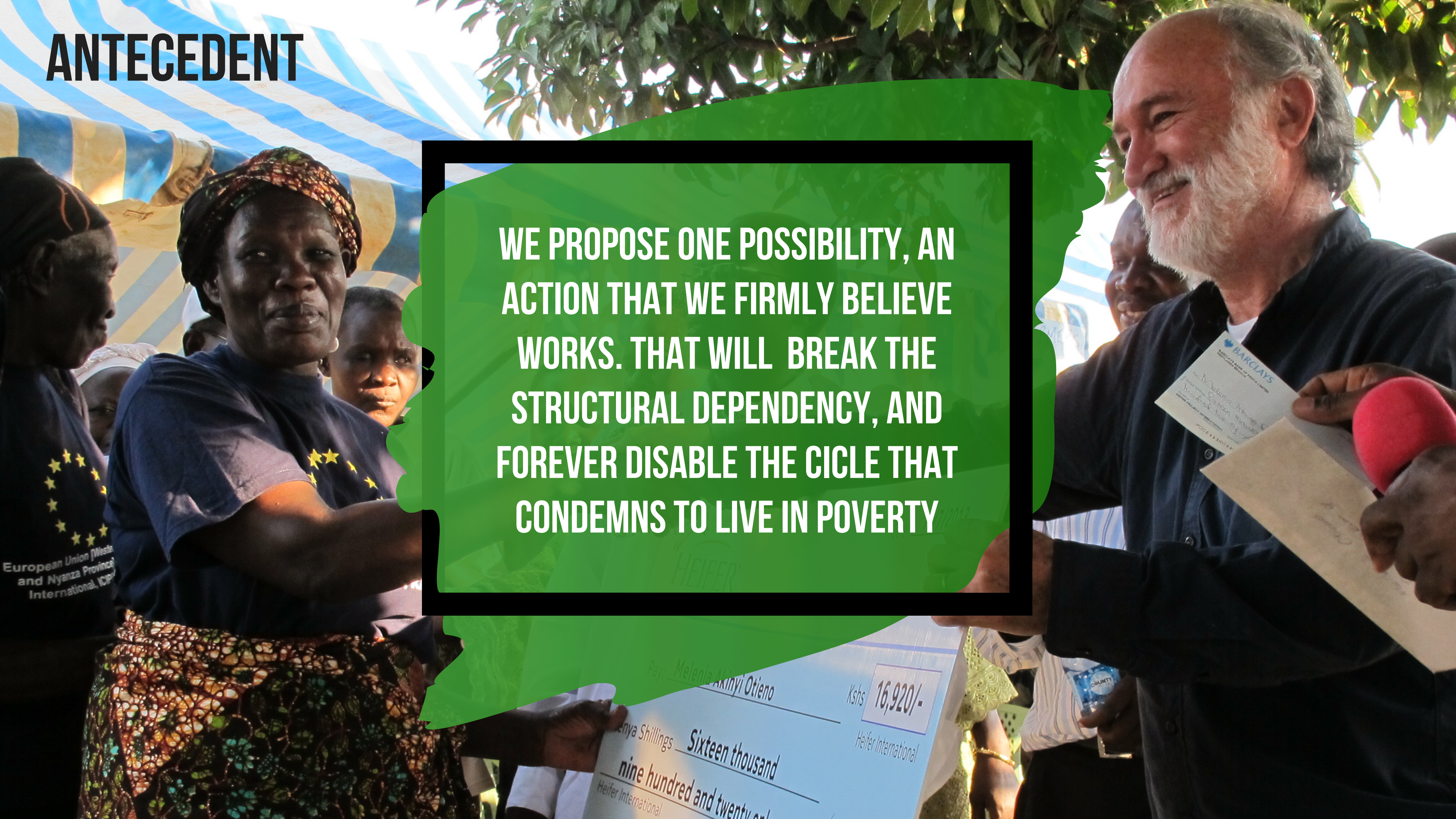
**WE BELIEVE THAT FOR THIS PROGRAMS TO  
SUCCEED, SELF SUFFICIENCY AND SUSTAINABLE  
INITIAL ACTIONS HAVE TO BE THE FOUNDATION  
OF A FRUITFUL PROJECT.**





# ANTECEDENT

WE PROPOSE ONE POSSIBILITY, AN ACTION THAT WE FIRMLY BELIEVE WORKS. THAT WILL BREAK THE STRUCTURAL DEPENDENCY, AND FOREVER DISABLE THE CICLE THAT CONDEMNS TO LIVE IN POVERTY



European Union (West  
and Nyanza Province  
International, ICIP)

Pay: Melenia Akinyi Otieno

Kenya Shillings Sixteen thousand  
nine hundred and twenty only

Kshs 16,920/-

Heifer International



# OUR FORMULA: FORAGE VARIETIES

SUPPORTED BY STRONG AND CONTINUOUS RESEARCH





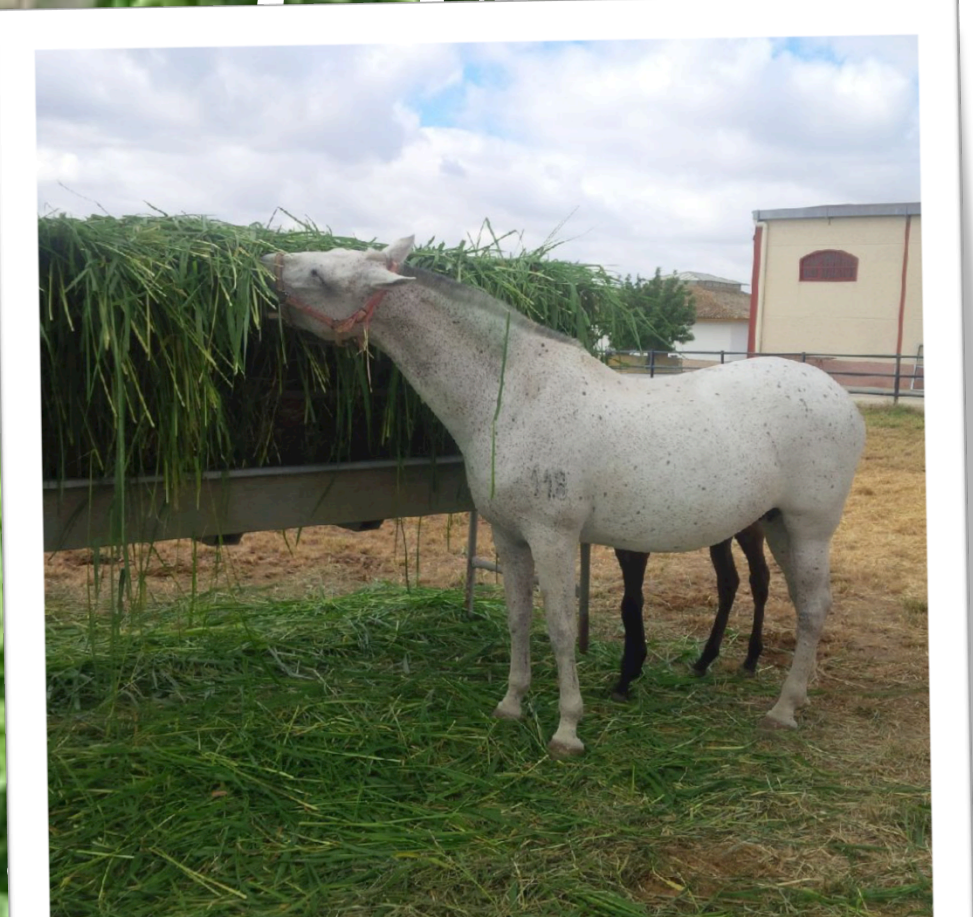
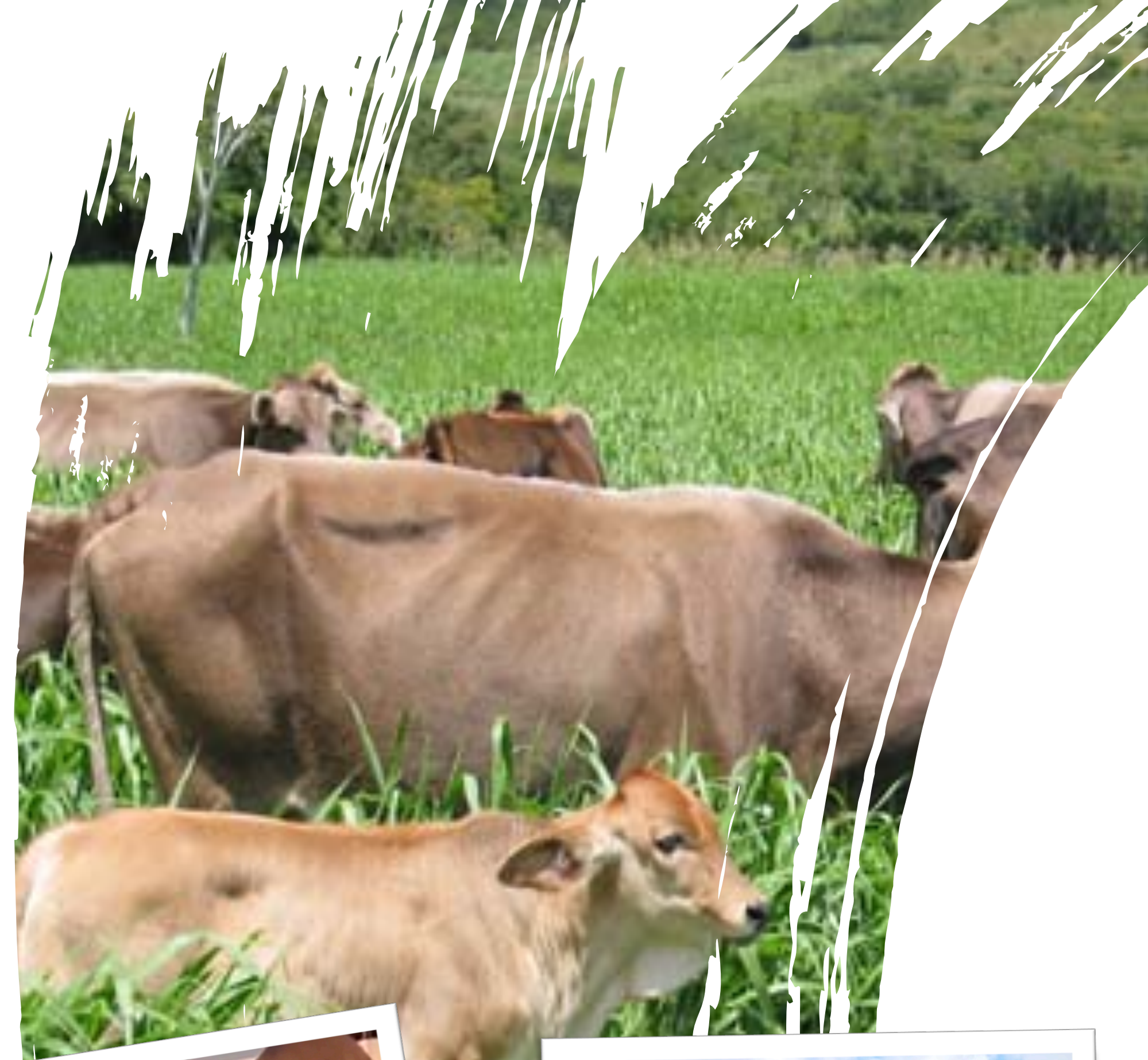
# VARIETIES

## CIAT HYBRIDS

INTERNATIONAL CENTER FOR TROPICAL AGRICULTURE (CIAT, ITS SPANISH ACRONYM)

**VERSATILE BRACHIARIA HYBRIDS, HIGHLY PRODUCTIVE AND  
WELL ADAPTED TO DIVERSE CLIMATIC CONDITIONS**

**DIVERSE ANIMAL HUSBANDRY ACTIVITIES CAN BE IMPLEMENTED  
FOR DIFFERENT ANIMALS**





# VARIETIES

**CIAT HYBRIDS**



**PUSH PULL SYSTEM  
HAY PRODUCTION**

**BAILES  
SILAGE  
ENSILAGE**

**CUT AND CARRY  
DIRECT GRAZING**



# VARIETIES: CIAT BRACHIARIA HYBRIDS

**WE ARE RETURNING TO SOUTH EAST  
AFRICA WHAT THIS REGION GAVE TO  
THE TROPICAL WORLD:**

**BASIC GERMPLASM MATERIAL AS  
BASIS FOR IMPROVING  
ANIMAL HUSBANDRY**





# CIAT BRACHIARIA HYBRIDS

- INCREASES BEEF/MILK PRODUCTION
- ADAPTS TO ACID SOILS OF LOW FERTILITY
- SPITTLEBUG RESISTANT
- INSECT TOLERANT
- DROUGHT RESISTANT
- EXCELLENT RATIO LEAVE/STEM
- HIGHLY PALATABLE AND DIGESTIBLE
- HIGH PROTEIN AND FIBER





# MULATO II

## MAIN CHARACTERISTICS

- More meat and more milk with improved nutritional quality
- Higher stocking rates
- Highly palatable
- Highly digestible
- Tillered, with semi-decumbent growth
- Greater tolerance to drought and summer stress
- Resistant to diseases and pests (spittlebug)
- Uses: Direct grazing, cut and carry, hay, silage, ensilage



**BRACHIARIA HYBRID CV CIAT 36087**  
BRACHIARIA RUZIZIENSIS X B. BRIZANTHA X B. DECUMBENS





Mulato II was officially launched by the Minister of Agriculture in Fiji December 7, 2016

A farmer in his well established Mulato II pasture plot in Kenya



Mulato II research in Thailand





Goats fed with Mulato II  
in Kenya

Mulato II cut-and-carry  
pasture in Thailand



Cows feeding on Mulato II  
in Chiapas, Mexico.



# CAYMAN



CAYMAN



**BRACHIARIA HYBRID CV. CIAT BR 02/1752**

**SIMILAR CHARACTERISTICS AS MULATO II  
PLUS WATERLOGGING RESISTANCE**



# CAYMAN

## MAIN CHARACTERISTICS

- More meat, more milk with improved nutritional quality
- Higher stocking rate
- Highly palatable
- Highly digestible
- Tillered, with semi-decumbent growth
- Resistant to moist soils
- Tolerant to waterlogging
- Tolerant to drought
- Resistant to diseases and pests (spittlebug)
- Uses: Grazing, hay, fresh in feeding trough; its quality and production also make it adequate for use as silage



**BRACHIARIA HYBRID CV. CIAT BR 02/1752**





Cayman in Congo DR

Paddock being fed with Cayman



Cayman forage for milking cows





Cayman in Thailand

Cayman grazing trial with high stocking rate



Look at the legs of the bull stained with water and Cayman well-established



# COBRA



COBRA



## BRACHIARIA HYBRID CV. CIAT BR02/1794

Its growth in erect tussocks—explaining its name—makes cutting easy while the grass remains tender, even when mature. Ideal as cut-and-carry grass and for both hay and silage production, Cobra responds well to fertilization in intensive systems

The Cobra hybrid is the best alternative to achieving high green and dry matter production in intensive cut-and-carry grass systems, not only offering fresh grass to livestock but also producing hay and silage. This hybrid has also proven to be highly efficient for cattle grazing when farms need to increase the amount of grass available for animal consumption



## MAIN CHARACTERISTICS

- High quality protein
- It has an erect growth habit, which is ideal for cut-and-carry. This type of growth allows it to quickly recover from both cutting and grazing.
- Highly palatable
- Highly digestible
- Excellent cut and carry
- Excellent hay and silage
- Tolerant to drought
- Resistant to spittlebug attack
- This grass is easy to handle because its stems are not thick and do not have high water content like those of marafalfa.
- There is no need to chop this grass.
- It is easy to transport



**BRACHIARIA HYBRID CV. CIAT BR02/1794**



**COBRA PRODUCTION IN GUATEMALA**





**COBRA PRODUCTION IN LAOS**  
**2015-16 HARVEST**





# CAMELLO

IN THE PROCESS OF INTRODUCTION

## MAIN CHARACTERISTICS

- Very tolerant to drought
- Suitable for tropical areas
- An alternative for areas of scarce and erratic precipitation
- Great adaptation to arid and semi-arid zones
- Tolerance to low temperatures up to 5 degrees celsius

2019

**TALISMAN** (SILVOPASTORAL)

**CAYMAN 2** (FASTER TO ESTABLISH)

**VÉRTIGO** (EROSION CONTROL)

2018

**BRACHIARIA HYBRID CV. CIAT BR04/3025**





## CAMELLO PRODUCTION IN MEXICO OAXACA AND CHIAPAS 2018



Camello resisting after 227 days  
of drought and over 45 degrees  
Celsius at CIPAT, Oaxaca



# SIAMBASA / MOMBASA

## MAIN CHARACTERISTICS

- Siambasa differs from Mombasa produced in other countries for its high purity, not only in terms of the seed, but in its varietal purity, 100% Mombasa seed. A high germination is also due to its handicraft production in Thailand, harvested by hand by skilled farmers, mainly women.
- High protein content (14-16%) and its high leaf: stem ratio, with 82% of leaves, which explains why animals find this grass highly appetizing and more succulent than other forages
- Its high levels of digestibility are closely linked to its high percentage of leaves.
- Excellent percentages of protein, fiber, energy and digestibility
- High germination with 100% purity since the seed never touches the soil, besides being not contaminated by nematodes or weeds
- High production of green and dry matter, excellent content of protein, energy, fiber and high digestibility
- Very high production reaching yields between 20-30 tons of dry matter.
- Great regrowth capacity with cuts after 30 days



**PANICUM MAXIMUM  
CV MOMBASA**



# LEGUMES / CROTALARIA JUNCEA SUNN HEMP

## MAIN CHARACTERISTICS

- Source of green manure and fodder of unsurpassed quality
- Can be used as hay and silage
- Its palatability is excellent
- It helps control nematodes
- Produces 8 to 10 tons of organic matter in the form of easily decomposable plant material
- Produces up to 200 units of nitrogen fertilizer per crop cycle
- Form a vegetative layer that prevents erosion
- Reduces the use of agrochemicals by 40%
- Improves the physical and chemical characteristics of the soil
- Increase the yield of future crops.
- It has a short vegetative cycle
- Contains high levels of protein (18-22%)





# LEGUMES / OTHER VARIETIES WE OFFER

## ARACHIS PINTOI

*The company SEFO-SAM Cochabamba, Bolivia, produces for us seed of Arachis Pintoï by small producers engaged in artisan production*

A legume for use in pastures, soil improvement and conservation, and as cover crop in fruit crops



## UBON STYLO

*Ubon Stylo is a stable blend of 4 stylosanthes guyanensis varieties, developed by Dr. Berth Grof, excellent for grazing combined with a grass.*

Its high and rapid germination guarantees the fast establishment of the pastures. Excellent forage for animal feed







**NEW SEED TECHNOLOGY APPLICABLE WORLDWIDE AND  
ACCESIBLE TO SMALL, MEDIUM AND LARGE SCALE PRODUCERS**

**OUR AIM IS TO EXPAND THE USAGE OF THIS NEW VARIETIES BEYOND THE TRADITIONAL MARKETS OF LATIN AMERICA.**



As part of Grupo Papalotla, Tropical Seeds is devoted to expand the usage of this forage seeds varieties to all tropical and subtropical countries. They are the basis for competitive, intensive rather than extensive, ecological and sustainable animal production processes.





# NEW SEED TECHNOLOGY APPLICABLE WORLDWIDE AND ACCESIBLE TO SMALL, MEDIUM AND LARGE SCALE PRODUCERS



Firma CIAT-Papalotla

Firma CIAT-Papalotla

*Semillas Papalotla*, Mexico, signed in 2000 a contract with CIAT to research, develop, produce, process and commercialize the new BRACHIARIA hybrids from their breeding program.

The objective was to have them readily available to all tropical and subtropical countries of the world.





**NEW SEED TECHNOLOGY APPLICABLE WORLDWIDE AND  
ACCESIBLE TO SMALL, MEDIUM AND LARGE SCALE PRODUCERS**

**WE PROMOTE THE NEW SEED TECHNOLOGY  
WE DEVELOP BEYOND LATIN AMERICA.**

**OUR AIM IS TO HELP EXPAND THE  
KNOWLEDGE OF THE BENEFITS OF THESE  
MATERIALS AND MAKE THEM AVAILABLE TO  
ANY PRODUCER IN THE TROPICAL AND  
SUBTROPICAL AREAS OF  
CENTRAL AND EAST AFRICA.**

**REGARDLESS OF SIZE AND TECHNOLOGICAL  
STRENGTH OF PRODUCERS.**







# RESEARCH AND PRODUCTION

## RESEARCH

Agreements with different universities, such as Ubon Ratchathani University in Ubon Ratchathani, Thailand, and the University of Florida, USA, at its Ona Research Station, allow us to further validate and develop these varieties.



UFS

UF | UNIVERSITY of FLORIDA

We continue with R&D to have in our pipeline varieties that adapt to climate change, to saline soils, to scarce water, to silvopastoral projects, to control erosion, to recover degraded lands





# RESEARCH AND PRODUCTION







# PRODUCTION

**WE PRODUCE IN SE ASIA,  
BASICALLY THAILAND, INDIA, BOLIVIA,  
THROUGH AGREEMENTS WITH  
SMALL SEED PRODUCERS.  
PRICE IS PRE-DEFINED IN A FAIR  
TRADE BASE, TECHNICAL ASSISTANCE  
IS OFFERED TO GUARANTEE HIGH  
QUALITY SEED AVAILABILITY.**





# PRODUCTION / S.E. ASIA

**WE HAVE BEEN WORKING IN S.E. ASIA SINCE 2002.  
WE STARTED IN THAILAND, IN UBON RATCHATHANI PROVINCE.**

Initially recommended by CIAT to produce seed in Asia, we finally signed an agreement with the faculty of agriculture of *Ubon Ratchathani*, our program is directed by Dr. Michael Hare.

TROPICAL SEEDS, THROUGH THIS WORK, HAS ALLOWED FOR THE UNIVERSITY TO GET FUNDING, MAINTAIN A GROUP OF WELL SKILLED RESEARCHERS IN SEED TRIALS, PRODUCTION AND SEED PROCESSING.



On going research.  
Mun River panicum maximum.





## KENYA

**CURRENTLY THE  
GOVERNMENT OF KENYA  
HAS APPROVED THE  
COMMERCIALIZATION  
OF MULATO II, COBRA  
AND CAYMAN**







Since 2012, many small farmers have been utilizing Mulato II, primarily through ICIPE, in Kenya, Uganda, Tanzania and Ethiopia. Most of them in the push-pull system.

2018 will see growing distribution in Rwanda and neighboring countries.

**THANKS TO EFFORTS LIKE THE ONE OF DR. CHARLES WASONGA FROM ACL (ADVANCED CROPS LIMITED) SMALL FARMERS ARE PARTICIPATING IN THE PROGRAM.**





AFRICA







# PARTNERS / STRATEGIC ALLIANCES

**WE DEPEND ON OUR PARTNER COMPANIES TO DEEPEN OUR ACTIONS:**

**SEMILLAS PAPALOTLA, S.A DE C.V.**

**MEXICO**

**TROPICAL SEEDS DO BRASIL, LTDA.**

**BRAZIL**

**EFFECTO SOLUCIONES, SL.**

**SPAIN**

**ACL (ADVANCED CROP LIMITED)**

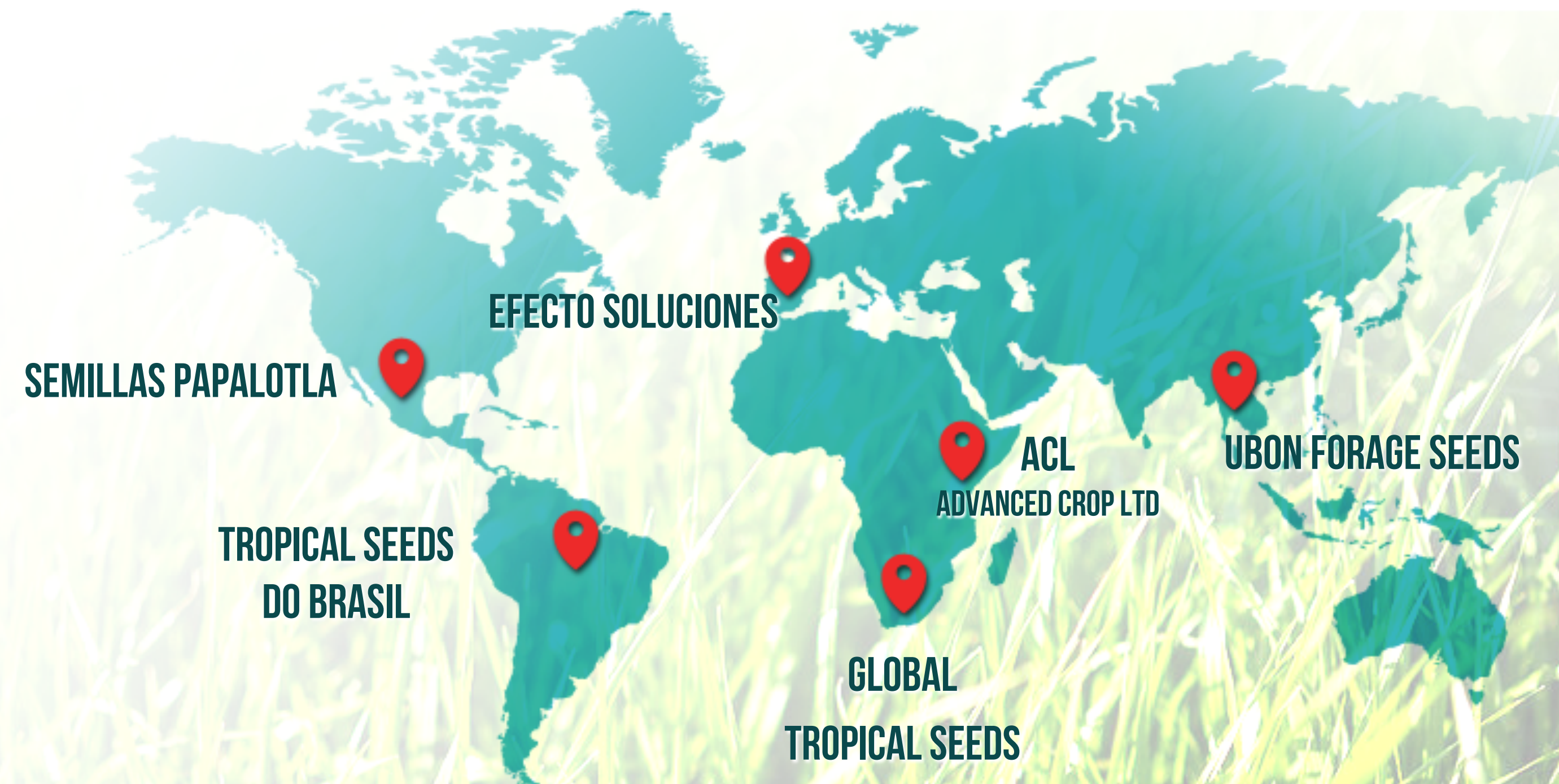
**KENYA**

**UBON FORAGE SEEDS**

**THAILAND**

**GLOBAL TROPICAL SEEDS**

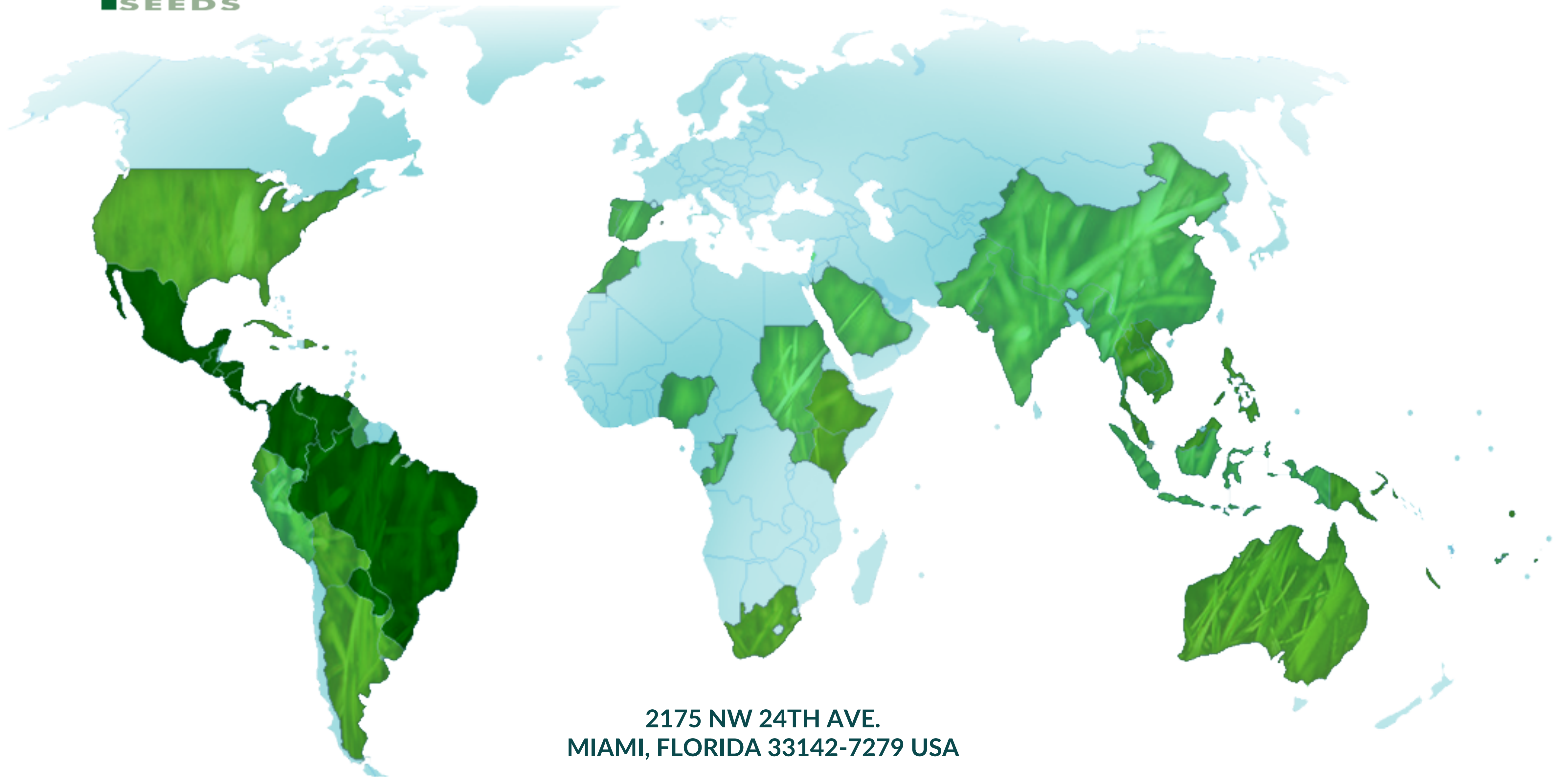
**SOUTH AFRICA**







# OUR PRESENCE IN THE WORLD



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